



# LEGAL PROJECT MANAGEMENT PRODUCTS AND SERVICES

## Electronic files of all LegalBizDev LPM tools and templates

**NEW** *Access LPM tools anytime anywhere* – Provide your lawyers and staff with immediate access to critical LPM information via your intranet and adapt the LPM materials for in-firm presentations and training. For the first time, we are offering licenses to all the proprietary content in the 412-page fourth edition of our *Legal Project Management Quick Reference Guide*. The license includes five hours of consultation to help you adapt our tools to your firm.

## Just-in-time training, coaching, and consultation

*One-to-one coaching for practicing lawyers, law firm leaders, and staff* (these programs sometimes begin with an optional introductory workshop)

*LPM acceleration program* to develop or refine your strategic and tactical LPM plans

**NEW** *LPM Progress Reviews*: Our certified experts can attend meetings of your LPM task force or executive committee (by phone or in person) or establish a regular monthly or quarterly consultation with practice group leaders, LPM staff, or anyone else who can benefit from our in-depth LPM experience and research with more than 100 firms.

**NEW** *Problem solving consultations*: Whether you are a lawyer who needs to define scope for a fixed fee or an LPM Director who needs to improve results for a particular practice group, our LPM experts will provide advice for a single hour or for as long as it takes to solve the problem, based on our experience and research with hundreds of firms

*Train the trainer*

**NEW** *Coach the coach*: In-house LPM coaches can increase their impact by working with our coaches to adapt our proprietary *LPM Coaching Guide* and process to your firm

*Panel discussion to accelerate LPM progress* (for retreats and company meetings)

## Traditional training

*LPM: What should you do?* (One-hour webinar)

*How to increase client satisfaction and profitability with LPM* (Half-day in-person course or three webinars)

**NEW** *Introductory LPM course materials*: To offer the highest quality in-house training and presentations, more quickly and at a lower cost, start from the slides, course outlines, and exercises we have developed and refined for years for the two presentations above

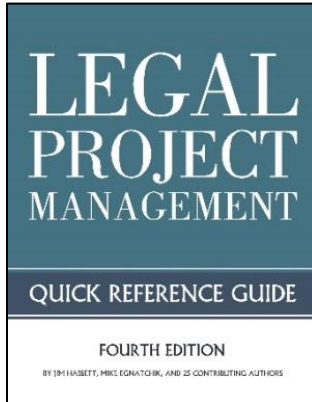
*How to define legal scope and negotiate changes* (Half-day in-person course)

*Certified Legal Project Manager® program*: For individuals who will lead LPM efforts within your firm, we offer advanced certification through an in-depth self-paced distance learning program.

# Legal Project Management Quick Reference Guide Fourth Edition

by Jim Hassett, Mike Egnatchik, and 25 contributing authors

LegalBizDev recently published the fourth edition of this 412-page encyclopedia of proprietary tools and templates. This book serves as the basis of all LegalBizDev LPM programs and has helped thousands of lawyers to increase value, client satisfaction, and firm profitability on both hourly and alternative fee arrangements.



The first three editions of this book have been purchased by firms with over 100,000 lawyers. This fourth edition adds over 150 pages of new tools and templates.

Single copies can be ordered for \$99.95 at [www.legalbizdev.com](http://www.legalbizdev.com), with volume discounts for large orders.

412 pages, 8.5 x 11 paperback, published September 2016.

“A must read!”

– Vincent A. Cino, Chairman, Jackson Lewis

“Every partner should use this book.”

– Toby Brown, Chief Practice Management Officer, Perkins Coie

“My ‘LPM bible’”

– Melissa Prince, Director of Pricing and Legal Project Management, Ballard Spahr

“There is no better LPM resource available.”

– David Fries, Senior Advisor, Pricing & Practice Management, Orrick Herrington & Sutcliffe

“A great resource.”

– Nolan Kurtz, Chief Operating Officer, Buchanan, Ingersoll & Rooney

“A great deal of thoughtful commentary on issues that those of us who are serious about LPM have been grappling with for some time.”

– Carl W. Herstein, Chief Value Partner, Honigman

See <http://tinyurl.com/LPMbook> for complete reviews from these experts and many others.

For more information about how our unique just-in-time approach to LPM and business development can help your firm change lawyers’ behavior, increase client satisfaction, and improve profitability, contact us today at 800-49-TRAIN or [info@legalbizdev.com](mailto:info@legalbizdev.com).