

SAVE THE DATE!

The Value Challenge In Action: Doing Deals Efficiently And Effectively Using Legal Project Management

September 30, 2010

4:00 pm - Registration

4:30-6:00 pm - Program

Networking Reception to Follow

- Your company is using project management today, whether it's opening new plants or developing new products; virtually every company in the Fortune 500 has a project management function;
- Legal fees, once capitalized as deal costs, must now be expensed on your income statement. The pressure is on you to better manage internal and external legal resources to get your deals completed at less cost.
- As in-house counsel, you are already acting as a project manager today. Learning how to employ project management tools and techniques can drive efficiency into your deals and the way you deliver legal services. Legal project management will further align you with your business people and help you reconnect legal costs and value.

What you'll learn and take away from the program:

- How to more effectively plan and scope your deals;
- How to better budget and negotiate with your law firms; and
- How to use templates and software to track tasks, costs and documents and better communicate deal status.

Panelists will include:

Byron Kalogerou, McDermott Will & Emery

JT Mann, Vice President, General Counsel & Secretary, Advantage - Hire Thinking

Jim Hassett, Founder of LegalBizDev

Mike Egnatchik, Legal BizDev, formerly Associate General Counsel, Xerox Corporation.

McDermott Will & Emery

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